

# The Virtual You:

Creating an Online
Presence for
Yourself and Your
Studio

Presented by:

Linda Christensen, Michelle Sisler, & George Litterst



# Brought to you by...



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# Overview

- Get More Business
- Improve Your Teaching
- Share Recitals
- Streamline Your Business





#### Piano Lessons with Alex Tucker

Learn your favorite songs!

Your place or mine.

(797) 375-8288

(797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288 (797) 375-8288



A new experience in music instruction

Check it out ---





# QR Code Generators

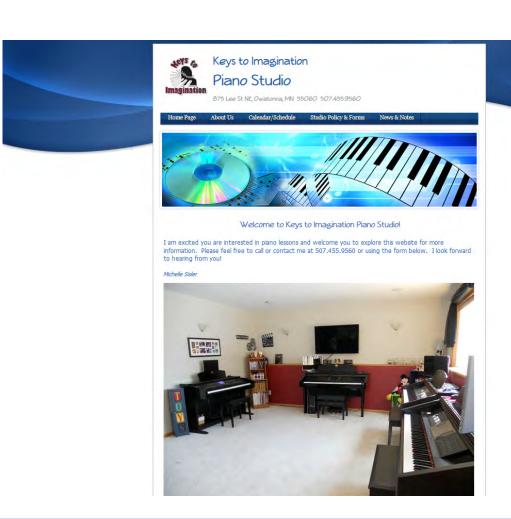
http://qrcode.kaywa.com

www.dynamicqrs.com





# Website

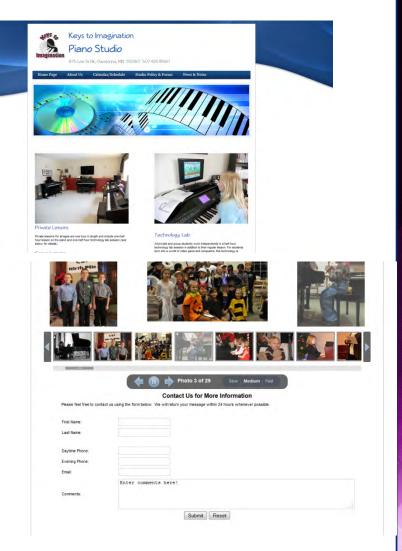




#### **Get More Business**

# Website

- Promote, market, and attract new students or performance jobs
- Safe Contact Me
- Provide Information such as studio policy, which will save you time on the phone with prospective clients
- Showcase your studio and what sets you apart (i.e. technology lab)





# Music Teachers Webkit

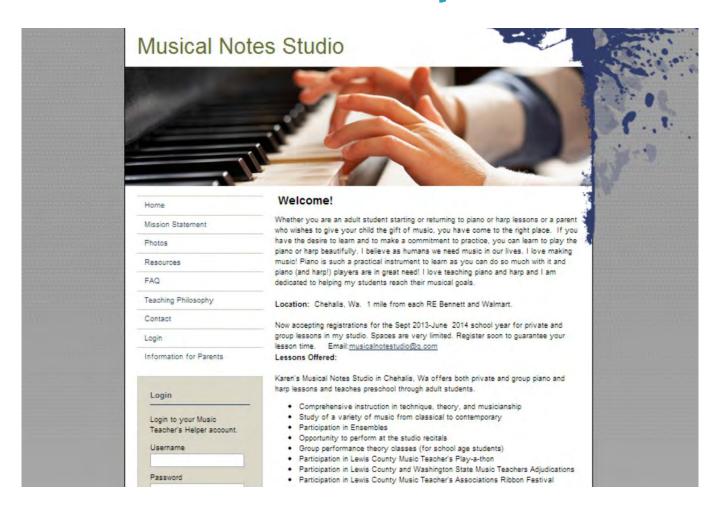


http://lbwpiano.com

Excellent, clear navigation

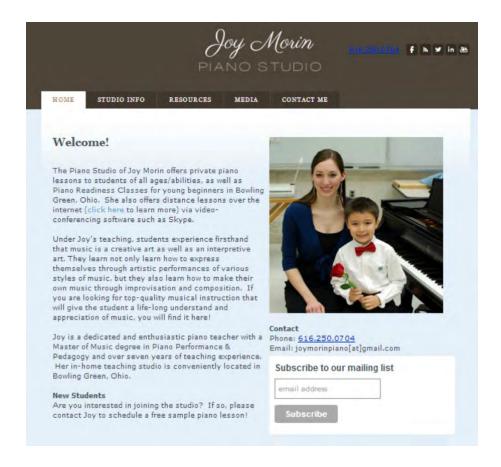


# Music Teachers Helper Site





# Weebly



Tutorials by Alejandro Cremaschi: www.comusicteachers.net/WebSeminar



# GoDaddy.com







### Facebook



- Personal page vs.
- Closed group vs.
- Business page
- Targeted ads very effective

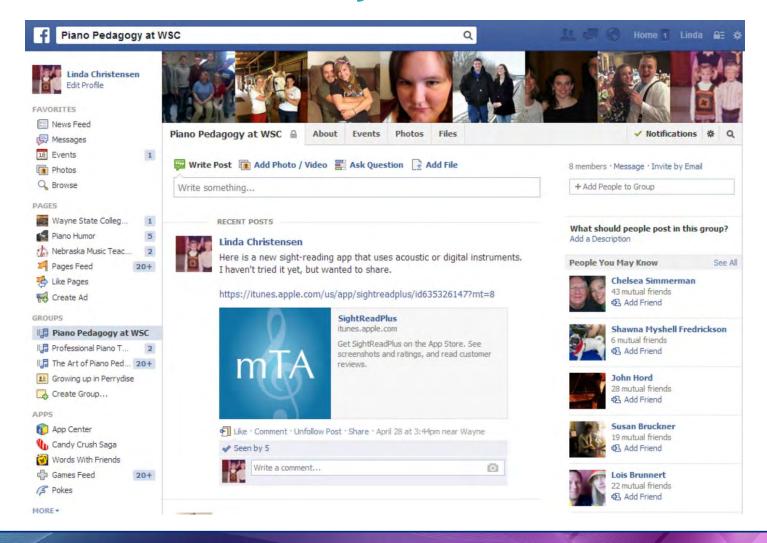


### Facebook Personal





# Facebook Group



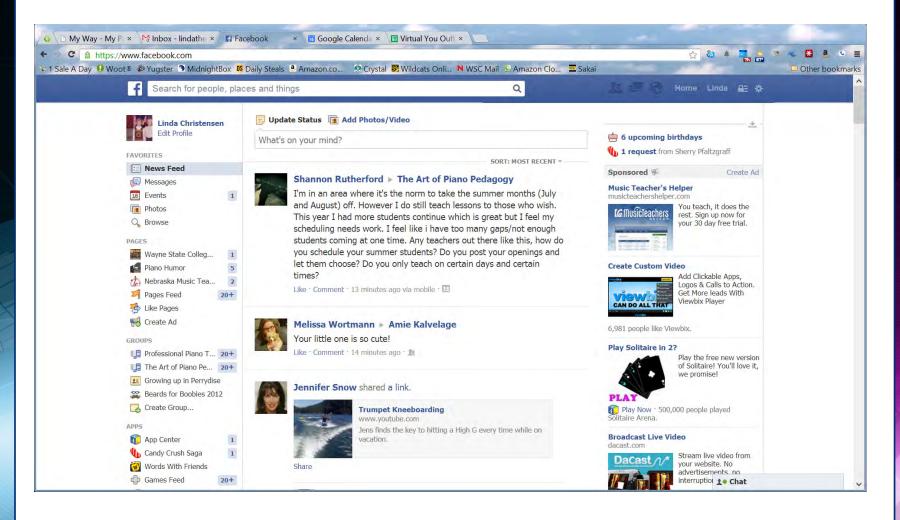


# Facebook Public Page



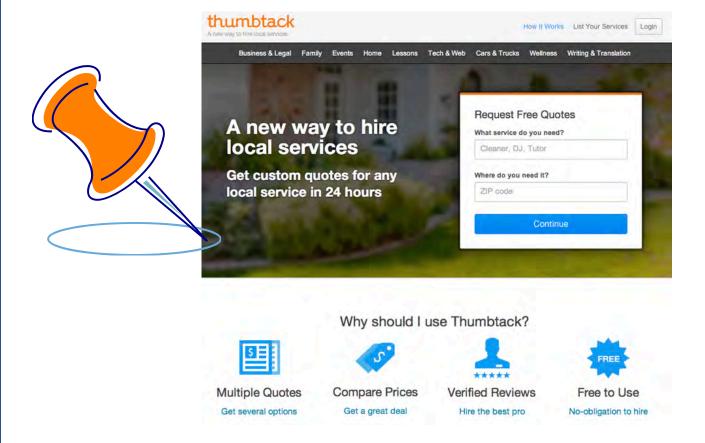


### Facebook Ads





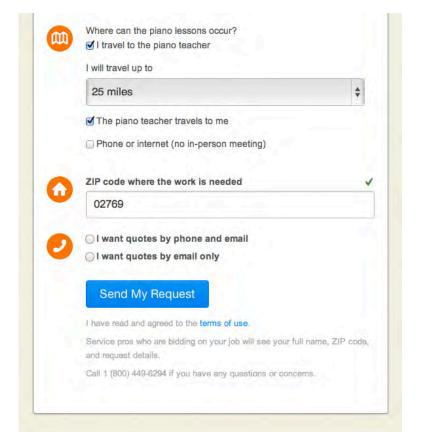
### Thumbtack.com





# Thumbtack.com

How often do you want lessons	?
- Select one -	
What is the student's age?	
- Select one -	
Current level of experience?	
- Select one -	
What kind of lessons?	
Private lessons	
☐ Group lessons	
☐ Suzuki method	
☐ Traditional (reading music)	
☐ I'm not sure	
Other	
Anything else the piano teache	should know?



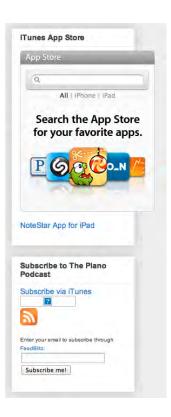


The Piano Podcast with Mario Ajero http://marioajero.blogspot.com





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iTunes Store: 5%

www.apple.com/itunes/affiliates

MusicNotes: 10%

www.musicnotes.com/club

SheetMusicPlus: 8-12%

www.sheetmusicplus.com/affiliates

Amazon: up to 10%

https://affiliate-program.amazon.com

Sam Ash: up to 10%

www.samash.com/info/program-overview





#### To Find an Affiliate Program:

Do an Internet search for:

name of business affiliate program

For example: Amazon affiliate program

or

Contact the company and ask!





# Live Streaming

- Reach distant friends & relatives
- Reach people with schedule conflicts
- Publicize your studio
- Find an audience for your niche
- Be super cool so you can charge more money for lessons





# Streaming vs. Video Conferencing

- Video conferencing is peer-to-peer (2way)
- Streaming is a one-way connection
- Streaming can reach an unlimited audience
- Streaming usually requires an account (free or paid) with a streaming service





# Video Conferencing is like a Phone Call

Video Streaming is like a
Television Broadcast





# With Video Streaming You Can...

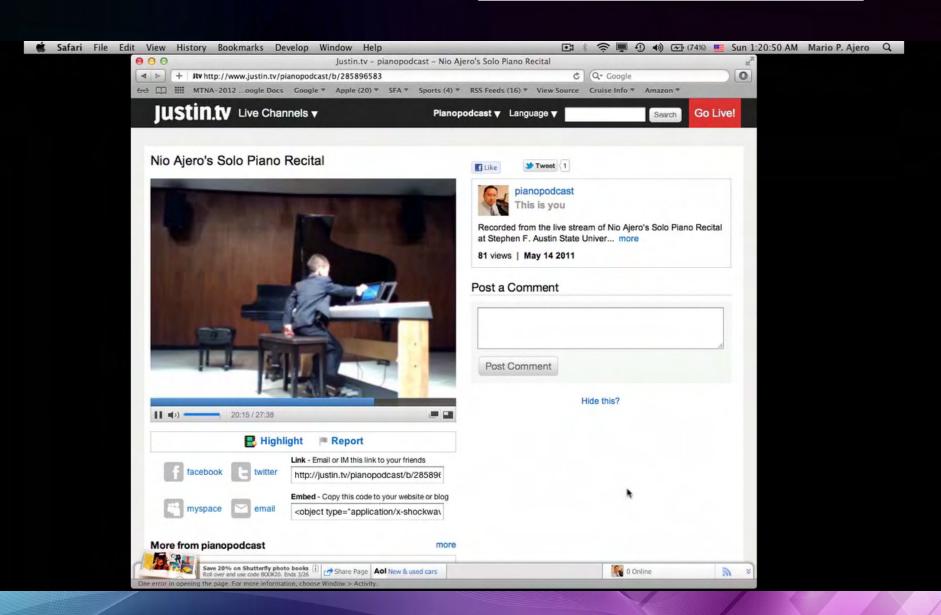
- Set up your own channel or channels
- Broadcast one show or a series
- Archive your online performances for re-runs.



# Sample Concert Broadcast Using Justin.tv – a Free Service



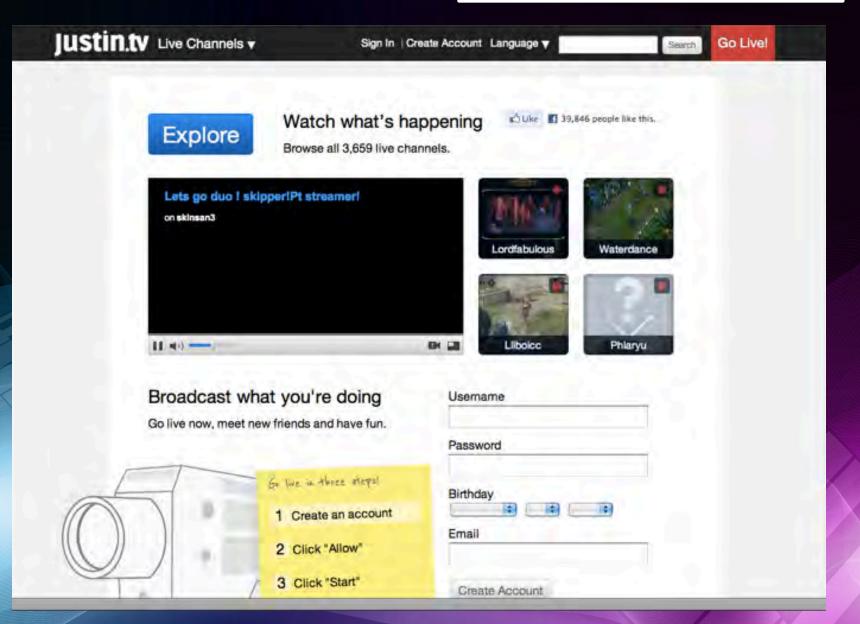




### How to Set Up a Live Stream

- Get account
- Log in with web browser
- Specify audio/video sources
- Test
- Share URL
- Push the Go Live button!







JUSTIN.tV Live Channels v

Sign In | Create Account Language ▼





#### Viewer & Broadcaster Sign In

you don't already hav	e an account, you can sign up.
Login:	
Password:	
	Sign in or Create a New Account
	Trouble signing in?

#### Justin.tv is...

Justin.tv is the easiest way to create live video and show anyone in the world what's happening right now.

#### Info

About Us Blog Twitter Jobs Producers Program

API | API Wiki

#### Help

Help Resources Suggest a Feature Report a Bug Help Forums Contact Us

#### Business/Press

Press Info Advertise Partners

#### Legal

Terms of Service Terms of Sale Privacy Policy DMCA Guidelines © Justina Inc. 2011



JUSTIN.tv Live Channels v

Planobench ▼ Language ▼

Go Live!



Go live in three steps! 1 Greate an account 2 Click "Allow" 3 Click "Start" That's all there is to it

More Streaming Options

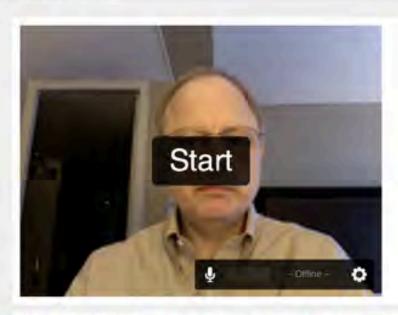
By using Justin.tv, you confirm that you understand and agree to comply with Justin.tv's Terms of Service. Uploading or streaming copyrighted content without authorization from the copyright holder violates Justin.tv's Terms of Service and may subject you to both civil and criminal penalties.



JUSTIN.tV Live Channels v

Planobench ▼ Language ▼

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Videos from people you follow

What is this?

No videos to show



Videos

Settings

Messages (0)

Advertisement

Hide this?



### What You Need

- Computer
- Broadband Internet Access (Preferably Wired)
- Streaming Video Account
- Microphone
- Camera
- Good Lighting





# Basic Equipment



- Built-in laptop microphone
- Built-in laptop camera
- Normal household lighting



# Better Equipment

- Quality USB computer microphone with stand
- HD webcam or HD camcorder with tripod
- "Semi-pro" lighting



# Shure PG27 or PG42 USB Microphone





# Logitech HD Pro Webcam 910



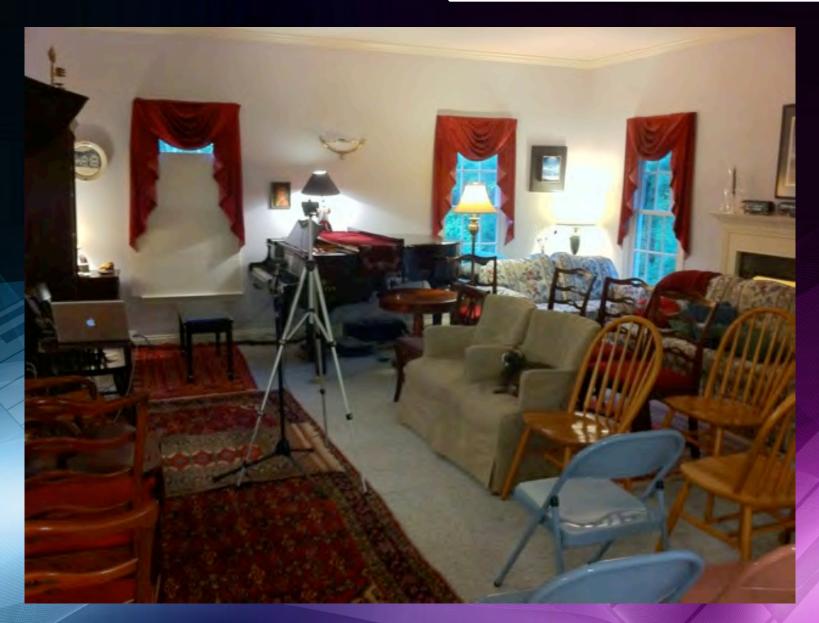


## Consumer Camcorder



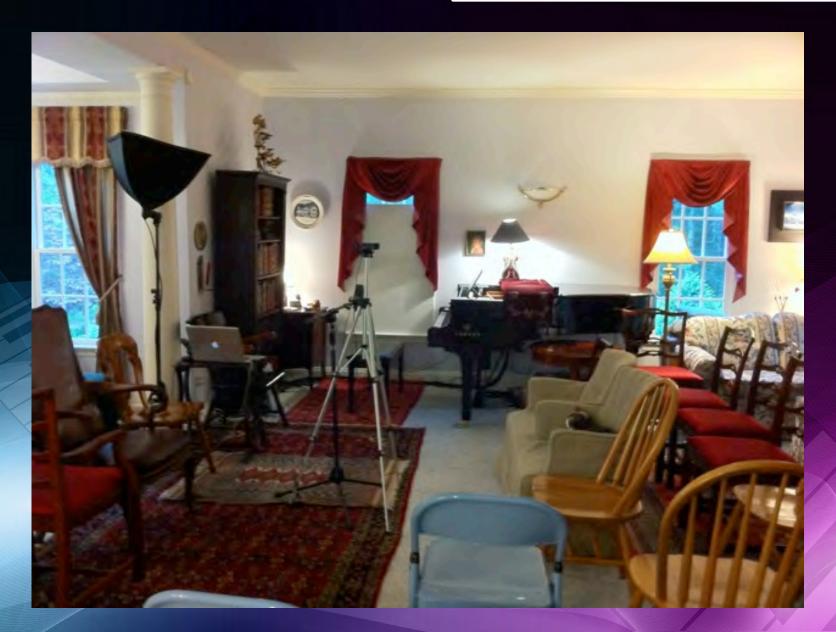


#### Share Performances





#### Share Performances





#### Share Performances





# Streaming Services

- www.justin.tv
- www.ustream.tv
- www.livestream.com
- www.google.com/hangouts
- o and more ...



### Features to Consider

- Ease of use
- Standalone App Option
- Audio/Video Quality Settings
- Advertising Issue
- Recording/Archiving Options
- How public is the recital?



# MSSG Guide to the Streaming Galaxy

#### Look For...

- Simplicity of setup
- Free Accounts
- Standalone app for streaming
- Choice on where stream lives
- Archival options
- Chat Options

#### Beware of...

- Ads in free version
- Ad content
- Paid versions with per viewer overage charges



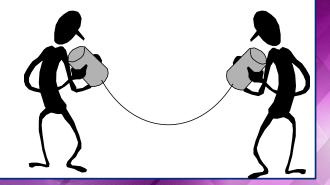
#### Want to learn how to stream a recital?

Join a member of the Technology Committee and help us stream sessions this week!



# Communicate with Current Students/Clients

- Registration information and forms
- Studio Policy
- Lesson Schedule
- Recital Schedule
- Photos and Videos
- Payment information and link
- Useful links (i.e. piano tuner)
- Blog
- Practice expectations
- Links to Educational Resources





# Videos



## Instructional Videos





#### **Streamline Business**

# Calendar

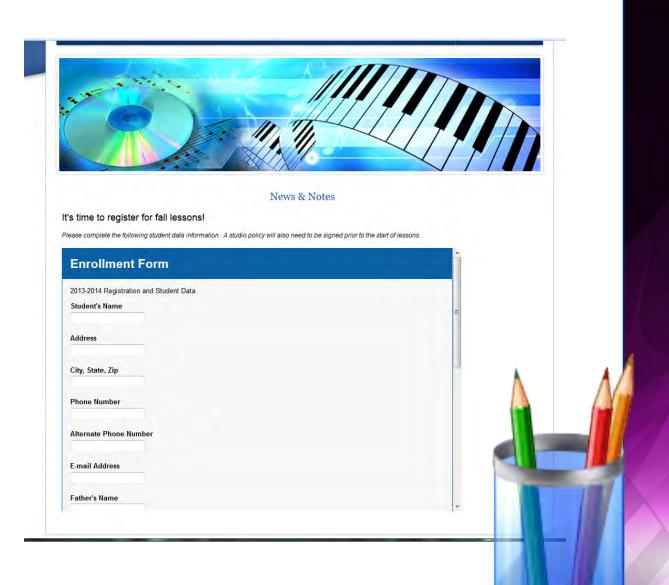
- Sync with Google Calendar
- Create calendar in Word or Excel





#### Streamline Business

# **Forms**





# Payment Solutions

Swipe Fee Na 2.75 2.7 2.75  Transaction Fee Solution on Fee Solution on Soluti		QuickBooks IPN	GoPayment	PayPal	Square
Fee Card Reader Na Free Free Free Minimum None None None None  Email invoice; Integrated payments saves time bookkeeping Create button on your website  Checking	Swipe Fee	Na	2.75	2.7	2.75
Minimum  None  None  None  None  Mone  None  Mone  None  None  Accept Credit Cards  Cards  Create Button on your website  Checking  None  Accept Credit Cards  Create Button on Your Website		.50	0	0	0
Email invoice; Integrated payments saves time bookkeeping Create button on your website  Checking  Accept Credit Cards  Cards  Cards  Cards  Create Button on Your Website  Accept Credit Cards  Cards  Create Button on Your Website	Card Reader	Na	Free	Free	Free
Integrated Cards Cards Cards payments saves time bookkeeping Create Button on Your Website Create button on your website Checking	Minimum	None	None	None	None
		Integrated payments saves time bookkeeping  Create button on your website  Checking	•	Cards Create Button on	•

# Thank you for coming!

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